

Updated 08/03/2023



WACO, TEXAS

COURSE SYLLABUS

AND

INSTRUCTOR PLAN

PRINCIPLES OF PURCHASING

BMGT - 1313 – W080

DR. TOMMY “T-LOW” LOWRANCE

NOTE: This is an Online course.

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Course Description:

This is the study of the purchasing process as it relates to such topics as inventory control, price determination, vendor selection, supply chain management, performance measurement, and ethical issues in purchasing.

Prerequisites and/or Corequisites:

There are no prerequisites and/or corequisites required.

Course Notes and Instructor Recommendations:

This course will prepare students on how to become a more informed buyer. Whether you are planning on owning your own business or aspire to be a buyer in industry, then this class will offer students insight into the world of purchasing. For those of you who are seeking an AAS Degree in Supply Chain & Operations Management, this is a required course. But, we will learn a great deal—and have fun doing it!

Instructor Information:

Instructor Name: Dr. Tommy “T-Low” Lowrance

MCC Email: tlowrance@mcclennan.edu

Office Phone Number: 254-299-8059; Cell Phone Number (best option): 254-744-1873

Office Location: BTB 210

Office/Teacher Conference Hours:

Face-to-Face Office Hours T/TH 1:00 pm – 2:30 pm

Online Office Hours M/W 1:00 pm – 2:30 pm

T 5:30 pm – 6:30 pm

Zoom—Appointment Only Zoom ID: 254 299 8059 Password: leader

Correspondence Policy:

Emails are returned within 24 hours of receipt except when received over the weekend or during holidays. Those will be returned the first business day the College is open.

Required Text & Materials:

Title: Purchasing & Supply Chain Management

Author: Monczka, Handfield, Giunipero, & Patterson

Edition: 7th Edition

Publisher: Cengage (Brytewave format)

ISBN: 978-0-357-44214-2

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*****INSTRUCTOR NOTE:*****

This course is an inclusive access course. This means that the cost of your textbook has been included in your tuition. You will receive an email from **Brytewave** with instructions on how to access the textbook for this course. The email will be sent to your student MCC e-mail address, therefore it is vital that you monitor your student email so that you can access your textbook and any other course-related information.

MCC Bookstore Website: <http://www.mclennan.edu/bookstore/>

Methods of Teaching and Learning:

1. This is an online course and will require a lot of self-discipline from students! **You are expected to log into Brightspace each day to check the course, and to check your student email everyday as well.** Since we do not have formal classroom meetings, I will act more as a facilitator for learning than a traditional professor. You will be expected to read the required chapters and complete the required assignments on time. I am here to make sure you understand and are learning the objectives set in this course. Students are expected to be self-disciplined, use time management skills effectively, and to be accountable for their actions in this course.
2. This course utilizes textbook reading, online quizzes and assignments, written exercises, online research, and exams to teach toward the course objectives. This online course represents the same course content and rigor of a face-to-face class. As such, you should expect to devote a comparable amount of time each week on reading, self-study, research, and homework assignments. You should also understand that this is a tough course. Reading the textbook is not optional. You will likely need to read some of the text several times in order to gain an understanding of the material. This class requires that you think critically and in a far different way than you are likely used to. Be prepared to put in the necessary time and effort into this course!
3. Time is NOT your friend! For today's college student (and today's business professional), time is our most limited commodity. You must manage your time effectively to ensure that you complete all course requirements while maintaining your responsibilities at home, work, and in society.

Course Objectives and/or Competencies:

1. Know the historical development of purchasing and define its role in supply chain management.
2. Recognize all key elements of the purchasing process along with familiarity with the various types of purchases.
3. Understand and recognize various purchasing policies that apply to organizations and procedures which should be followed.
4. Recognize how organizations go about integrating supply management in order to realize a competitive advantage.
5. Know how Purchasing is organized within the organization and the advantages/disadvantages of centralized and decentralized purchasing.
6. Understand major strategic decisions in supply management to align purchasing with corporate objectives.
7. Know how to perform a supplier evaluation and identify appropriate selection criteria so as to make the right choice in choosing suppliers.
8. Be able to recognize effective ways to manage supplier quality.
9. Learn to establish a world-class supply base using the latest tools and knowledge available.
10. Recognize the importance of worldwide sourcing and its advantages and disadvantages.
11. Understand the strategic sourcing process and various ways of reducing the cost to your organization.
12. Be able to calculate and utilize purchasing and supply chain tools and techniques to ensure a more informed purchasing decision.
13. Become familiar with laws affecting purchasing and be able to understand how they affect the modern organization and apply ethical decision making and learn how to avoid potentially unethical behavior.
14. Learn many of the newly available purchasing services available to buyers.
15. Gain familiarity with supply chain information systems such as ERPs, EDIs, and e-purchasing.
16. Be able to utilize various performance metrics to better measure and evaluate your supply chain performance.

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Course Attendance/Participation Guidelines:

If a student is not in attendance in accordance with the policies/guidelines of the class as outlined in the course syllabus as of the course census date, faculty are required to drop students from their class roster prior to certifying the respective class roster. A student's financial aid will be re-evaluated accordingly and the student will only receive funding for those courses attended as of the course census date.

Definitions

The terminology we use is important.

Drops occur BEFORE the census date and do not count against the student's maximum withdrawal count of 6 classes, as defined by state law.

Withdrawals occur AFTER the census date and count in the student's maximum withdrawal count of 6 classes.

Faculty/Instructors process instructor-led class drops and withdrawals for their classes. Students who desire to be reinstated into a course must contact the course instructor to determine whether the student is eligible for reinstatement. The decision of the course instructor regarding whether or not a student will be reinstated is final.

Online & Hyflex Course Attendance Policy (Business Division)

To be counted as attending BEFORE the census date, a student must complete and submit at least ONE assignment. Discussion boards, syllabus quizzes, the first set of homework, etc. are considered as meeting the criteria for an assignment. An email to the instructor does NOT count. Logging into Brightspace and accessing content does NOT count. Any student who fails to complete and submit at least one assignment prior to the census date will be dropped from the course.

Past the census date, students who fail to submit two consecutive modules of work without notification of an excused absence as per MCC policy prior to the 60% point of the term may be withdrawn from the course. If a student completes any part of a work module, they have "attended" and will not be withdrawn. If a student fails to submit two consecutive modules of work without notification of an excused absence as per MCC policy and the class is past the 60% point of the term, the instructor will NOT withdraw the student. The student will be assigned the grade earned at the end of the term.

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Course Outline or Schedule:

Week	Due Date	Assigned Reading	Unit	Assignments Due
1	Jan. 18	Syllabus Chapter 1 text Chapter 1 slides	Part 1	Introduction (Discussion) Orientation Quiz Chapter 1 Quiz
2	Jan. 25	Chapter 2 text Chapter 2 slides	Part 2	Chapter 2 Quiz
3	Feb. 1	Chapter 3 text Chapter 3 slides	Part 2	Chapter 3 Quiz
4	Feb. 8	Chapter 4 text Chapter 4 slides	Part 2	Chapter 4 Quiz Purchasing Interview Assignment
5	Feb. 15	Chapter 5 text Chapter 5 slides	Part 2	Chapter 5 Quiz Exam 1 (Chapters 1-5)
6	Feb. 22	Chapter 6 text Chapter 6 slides	Part 3	Chapter 6 Quiz
7	Mar. 1	Chapter 7 text Chapter 7 slides	Part 3	Chapter 7 Quiz
8	Mar. 8	Chapter 8 text Chapter 8 slides	Part 3	Chapter 8 Quiz
	Mar. 9-15			SPRING BREAK
9	Mar. 22	Chapter 9 text Chapter 9 slides	Part 3	Chapter 9 Quiz Supplier Evaluation Form Assignment
10	Mar. 29	Chapter 10 text Chapter 10 slides	Part 3	Chapter 10 Quiz Exam 2 (Chapters 6-10)
11	Apr. 5	Chapter 11 text Chapter 11 slides	Part 4	Chapter 11 Quiz
12	Apr. 12	Chapter 12 text Chapter 12 slides	Part 4	Chapter 12 Quiz Equipment Purchasing Assignment
13	Apr. 19	Chapter 15 text Chapter 15 slides	Part 4	Chapter 15 Quiz Exam 3A (Chapters 11, 12, & 15)
14	Apr. 26	Chapter 17 text Chapter 17 slides	Part 5	Chapter 17 Quiz Case Study Assignment
15	May 3	Chapters 18 & 19 Text and Slides	Part 5	Chapter 18 Quiz Chapter 19 Quiz
16	May 5		Part 5	Exam 4A (Chapters 17-19)

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Course Grading Information:

Orientation Quiz	x	5%	=	_____
Chapter Quizzes	x	30%	=	_____
Assignments	x	25%	=	_____
Part Exams	x	25%	=	_____
Case Study	x	15%	=	_____
Total		100%	=	_____

90-100%	A
80-89.999%	B
70-79.999%	C
60-69.999%	D
0-59.999%	F

Orientation Quiz—5%

Located in Brightspace, the orientation quiz provides you with an opportunity to become familiar with the course, its layout, and its requirements. The orientation quiz also enables you to become familiar with Brightspace’s “Quizzes” tool that is used for all quizzes and exams in the course. You must make a 100 on the Orientation Quiz before the remainder of the course will become available to you.

Chapter Quizzes—30%

For each chapter covered, you will be required to complete a chapter quiz. You will have 3 attempts to complete the quiz, each timed at 1 minute per question. If you have accommodations on file with MCC, those accommodations will be made accordingly. The highest grade of your 3 attempts will be recorded in the gradebook. Your lowest 2 chapter quiz grades will be dropped from the gradebook.

Assignments—25%

Throughout the semester, you will complete several assignments that correlate to the materials covered in the course. These assignments are very practical and focus on tasks and skills that are necessary in the business environment. All assignments will be submitted in Brightspace.

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Case Study—15%

The major project within the course is a case study. Detailed instructions for completing the case study are provided in Brightspace. You will work on your case study for a specific case (assigned by the instructor) and submit it by the assigned due date. Instructions on how to complete the assignment, as well as the submission box for the assignment, are contained in Brightspace.

Part Exams—25%

Periodically, you will be required to complete an exam that covers several chapters. You will have 1 attempt to complete each exam, each timed at 1 minute per question. If you have accommodations on file with MCC, those accommodations will be made accordingly.

Course assignments, activities, and discussion board participation will be graded and a grade released within two (2) calendar weeks of the assignment's due date. Any student without a submission on the due date will be assigned a zero (0) grade. The late work policy below establishes whether late work for unexcused absences will be accepted, any penalization that occurs due to the submission of late work, and how/when the grade will be updated.

Late Work and Make Up Work Policies:

Assignment due dates can be found on your schedule, within this syllabus, and associated with each assignment and exam on Brightspace. **All work is due on or before the assigned Due Date and time!** If you miss the assigned due date for assignments, there will be a 10% penalty assessed for each day late. Late work will not be accepted beyond 1 week from the due date. Students will **NOT** be allowed to make up missed coursework unless there is a documented reason (family death/significant medical reason) as to why the work was missed. If there is something that you believe may hinder the completion of an exam on time, it is your responsibility to contact the instructor to inform him.

During the semester, students think they have plenty of time to work on their assignments, and you do, but do not procrastinate. This is not a self-paced course where everything is due at the end of the semester.

If you do not complete the online orientation by the census date, you will be dropped from the course as "never attended." You may withdraw from the course and request a grade of "W" by the student-initiated drop date. If you fail to uphold the requirements of this policy, you will receive the grade earned at the end of the semester.

A grade of Incomplete (I) will only be issued for students who need only to take the final exam and have an extenuating circumstance that resulted in an excused absence (documentation must be provided) for the day of the final exam.

Student Behavioral Expectations or Conduct Policy:

Students are expected to maintain classroom decorum that includes respect for other students and the professor, prompt and regular attendance—even virtual, and an attitude that seeks to take full advantage of the educational opportunity. That means please demonstrate respect to all who participate in this learning environment at all times and in each interaction.

Please know that I read my email several times during the day; however, if you send me an email at 11 PM with a question you need answered before the class tomorrow I might not see it. I do not always read email on the weekends. Do not expect instantaneous responses from me via email. Additionally, although I provide you with my personal cell phone number, I am not always immediately able to respond. Please be kind and patient.

Lastly, integrity is critical in the business world and in academia. Cheating of any kind will not be tolerated. A zero will be given for the first instance of cheating; failure in the course will result from any additional instance. I will also escalate the matter on the second instance of cheating. This is particularly true with plagiarism. Plagiarism.org (2017) defined plagiarism this way:

1. turning in someone else's work as your own
2. copying words or ideas from someone else without giving credit
3. failing to put a quotation in quotation marks
4. giving incorrect information about the source of a quotation
5. changing words but copying the sentence structure of a source without giving credit
6. copying so many words or ideas from a source that it makes up the majority of your work, whether you give credit or not

Artificial Intelligence (AI) Statement: Any work written, developed, produced, or created using artificial intelligence (AI) is considered plagiarism and is not tolerated. Certainly, there is a time and place for its use; however, in terms of learning and education it circumvents the learning process by artificially creating work that robs the learner from the opportunity to do so. If you have any questions as to what qualifies as artificial intelligence, then please direct your questions to your instructor. For this class, the use of AI is NOT permitted.

Use of Turn-It-In for Ensuring Academic Integrity

Turnitin (<https://www.turnitin.com/>): In order to help students learn proper composition skills and to promote academic honesty, this class may use the services provided by Turnitin (hereinafter, the “Service”). The above URL contains information about the capabilities, services, terms and conditions, and privacy policy of the Service. Faculty may use the Service to review all submitted assignments.

Students agree that by taking this course all required papers may be subject to submission for textual similarity review to Turnitin for the detection of plagiarism. All submitted papers will be included as source documents in the Turnitin reference database solely for the purpose of detecting plagiarism of such papers. Students further understand that if the results of the review support an allegation of academic dishonesty, the students’ work will be investigated and the student is subject to discipline according to policy.

[Click Here for the MCC Attendance/Absences Policy](https://www.mclennan.edu/highlander-guide/policies.html)

(<https://www.mclennan.edu/highlander-guide/policies.html>)

Click on the link above for the college policies on attendance and absences. Your instructor may have additional guidelines specific to this course.